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3 August 1960

SUBJECT: Contract SC-58, Tech Repr Training & Replacement

TO: Contracting Officer

Your letter DPD-5293-60 dated 29 June 1960 forwarded a copy of a Lockheed letter dated 23 June 1960 and requested our comments regarding the contractor's suggestion that Contract SC-58 be amended to include certain provisions for tech repr training and replacement.

The AMC office administering normal technical service contracts advises that it is standard practice, where sophisticated or highly complex equipment is involved, to include provisions in such contracts for tech repr initial and refresher training. This has been found to be advantageous in that the initial training serves to thoroughly indoctrinate the representative with his specific duties and the periodic refresher training keeps him abreast of technological changes and improvements.

In regard to reimbursement of this training, in a recent telephone conversation with the WSPO indicated that he anticipates negotiating a separate man-month rate to cover any training expense that may occur.

The provision regarding replacement of personnel is in accord with the general policies of AFM 66-18 dated 8 Sept 1959. Your attention is invited to Paragraph 6(i)7 of AFM 66-18.

The WSPO concurs in the amendment of Contract SC-58 to include the training and personnel replacement provisions covered in the contractor's referenced letter.

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